

Educational Opportunities – With the restrictions of COVID-19, virtual learning quickly became a valued resource for training and offering education. In July, the Chapter began holding monthly Tree Talk Tuesday webinars. The one-hour webinars were available free of charge to Chapter members and \$20 for non-members. Individuals who listened to the live webinars were able to earn ISA continuing education credits. Topics ranged from attracting and retaining employees to insect updates, and much more.

With face masks and social distancing in place, the Chapter offered TRAQ qualification and requalification courses in March and August.

Public Outreach – For the 4th year, the Chapter participated in the **Ohio High School Landscape Olympics**. Participating schools could choose whether they wanted to attend in person or compete virtually. The Chapter worked with each school to submit their knot tying competition through Zoom. The Olympics test students' skills through hands-on competitions designed by green industry professionals. The event broadens the high school education experience and introduces students to the many opportunities offered by a career in the green industry.

Membership Report – As of September 30, 2020, the Chapter reported 923 members.

License Plates

In 2019, Senate Bill 86 was passed into law issuing “Trees 4 Ohio” license plates. In addition to providing a source of income for the Chapter, the plates encourage readers to visit www.Trees4Ohio.org, where they can search for Chapter members who are available for hire and they can learn about why to hire a certified arborist, featured tree of the month articles, press releases, and much more. In fiscal year 2019-2020, the Chapter received \$1,594 in revenue from the sale of license plates.

Financial Report – A certified public accountant examined the financial records of the Chapter and reviewed all related statements. The examination was made following the generally accredited accounting standards. A summary of the financial report appears below. As required by law, the IRS Form 990 and 990T have been submitted to the Internal Revenue Service for the Chapter year ending September 30, 2020.

Overview Fiscal Year 10/01/2019 – 09/30/2020

Current Assets \$282,472

Revenue

Administrative/Membership	\$34,720
Buckeye Arborist	17,155
Certification/Educational Events	201,858
Scholarships	6,480
Fundraising Events	
License Plate Program	2,706
Sub-Total	262,919
Investment Income/(Loss)	19,901
Total Revenue	\$282,820

Expenses

Administrative/Membership	\$115,802
Buckeye Arborist	26,635
Certification/Educational Events	101,932
Scholarships	4,225
Fundraising Events	0
Total Expenses	\$248,594
Net Income/(Loss)	\$ 34,226

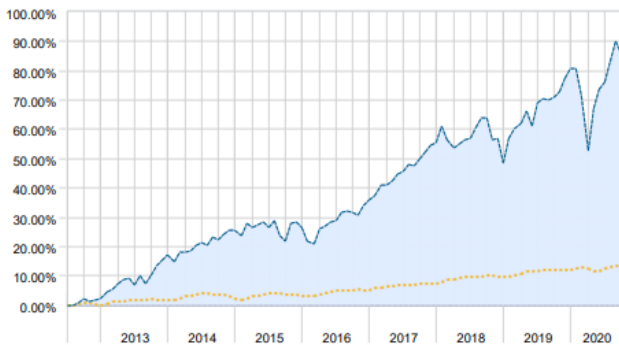
Performance Analysis



Performance period: 07/26/2012 to 09/30/2020

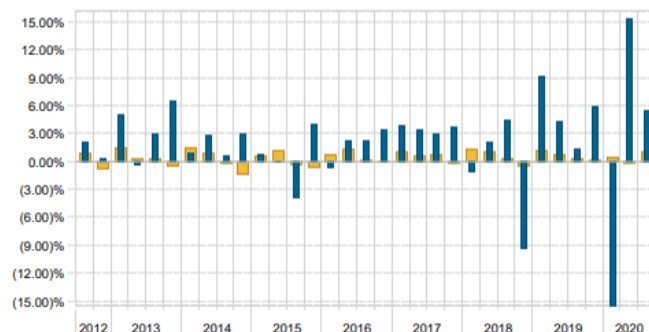
Cumulative Performance

--- Total Portfolio - - - Consumer Price Index (All Urban NSA)



Quarterly Returns

■ Total Portfolio ■ Consumer Price Index (All Urban NSA)



Beginning or ending returns may reflect partial calendar quarters. Please see performance period available for account(s).